



SBE

Passion for Excellence

Healthcare Division

Swiss Business Enterprise



Overview

SBE Healthcare Division

We offer innovative healthcare solutions and strategic initiatives to take your medical facility to new heights giving it the opportunity to take off to new economic positions

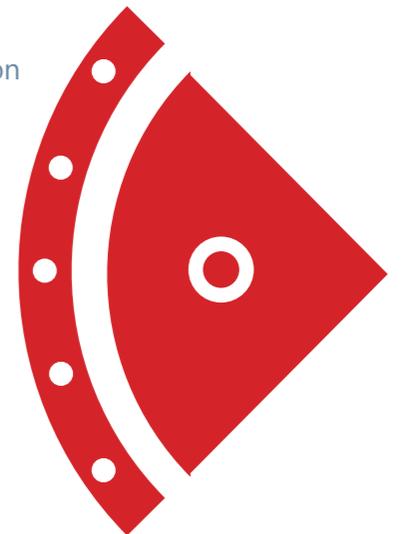
At SBE, we specialize in innovative healthcare consulting services. With considerable years of experience and knowledge, we continuously strive to conceive and implement creative solutions that address our clients' needs.

Our extensive experience over a wide range of projects together with our experienced team of healthcare consultants allows our company to deliver, and in a unique way, a comprehensive continuum of services that exceed our clients' expectations. Our hospital consulting services are customized and tailored in such a way to meet our clients' needs and achieve optimum results. Our company services range from turn-key hospital projects, devising healthcare strategies, healthcare planning, restructuring & renovation of hospital facilities, improving the efficiency of healthcare delivery, improving operational performance, reducing operational costs, to hospital facility design, commissioning & mobilization.

We are committed to providing customized, cost-effective solutions and sustainable end-results. Our healthcare solutions and strategies are devised on a case-by-case basis to meet the needs of our clients.

Our Services

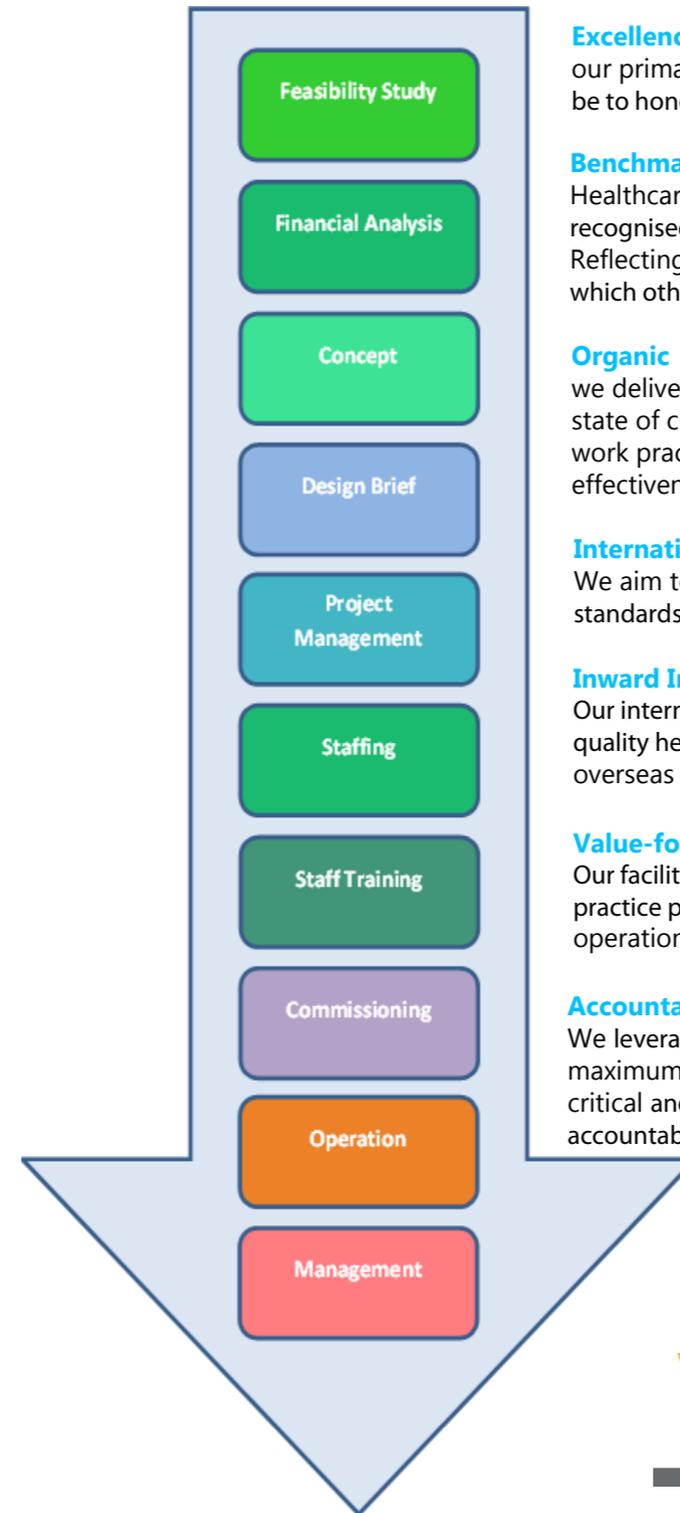
- Hospital Commissioning & Mobilization
- Enhancement of operational profits
Reducing the cost of healthcare delivery
- Development of Healthcare Strategies
- Optimization of manpower productivity
HR Development
- Restructuring / Re-engineering





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Principles of Our Approach



Excellence in Patient Care

our primary focus is on patient care. Our core philosophy will be to honour and care for each and every patient.

Benchmark Facilities

Healthcare facilities which, when compared internationally, are recognised for the quality of clinical care and clinical outcomes. Reflecting this, the facility would become a benchmark against which other acute hospital facilities would be measured.

Organic

we deliver an organisational culture which supports a constant state of change in an environment where new technologies, work practices and processes are essential for service effectiveness.

International standards

We aim to consistently achieve the clinical and non-clinical standards set by international accrediting authorities.

Inward Investment

Our international experience has shown that the presence of top quality healthcare facilities can be a powerful influence in attracting overseas investment and expertise to a country.

Value-for-money

Our facilities leverage IT, medical technology and leading business practice processes to maximum effect to ensure an efficiently run operation which delivers value for money.

Accountability and transparency

We leverage Information and Communication Technologies to maximum effect to ensure operations are transparent self-critical and embracing of a culture of personal and corporate accountability.

We Provide you with a "One-Stop-Shop" for all your healthcare operational needs



Hospital Commissioning & Mobilization

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Design Phase

We make sure that the commissioning process includes design reviews of schematic design submittal; at the design development submittal; and the construction drawing submittals. Additionally we develop commissioning specifications that will complement and be incorporated into the final construction project specifications. The commissioning specifications clearly delineate the commissioning responsibilities of the commissioning provider, owner, design team, construction manager/general contractor and sub-contractors. Our design reviews focus on compliance with the Guidelines for Health Care Facilities and local MOH standards. Additionally, our design reviews focuses on how well systems can be maintained and operated over the lifetime of the facility.

Construction Phase

We work at this stage closely with the contractor to make sure that all design requirements are well understood and clearly communicated to concerned parties. We make sure also to pay enough site visits and monitor the construction phase to make sure that the initial design requirements are met. We provide the contractor with check sheets for their use documenting and certifying they have completed their installation.

Post Construction

The post construction phase involves testing and verifying that the building premises, equipment, and systems (such as HVAC, ventilation, fire alarm, emergency power systems, etc.) are fully functional, meet the pre-defined specs and, are ready for operation and use. This phase also consist of an on-site review of systems operations with the owner and their facility operator. This review includes a written report noting any warranty issues that need to be addressed and/or any other outstanding issues. We are also involved at this level of the commissioning process to coordinate the training of the facilities operation staff after all operation and maintenance manuals have been submitted and approved. We make sure that The O&M manuals are specific to the exact type and model of the equipment installed. Additionally, we prepare or assist the facility's operation staff in developing a preventative maintenance program for the facility equipment.





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Our Services

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Our expertise and long history of success has emerged from our ability to devise timely solutions, enhancing operational performance, utilizing proactive & innovative approach, adopting professional attitude, and implementing action oriented strategies

■ ENHANCEMENT OF REVENUES

- A. Ensure efficient utilization of resources
- B. Enhance revenues by increasing work volume
- C. Optimize service delivery
- D. Analyze revenue by cost center
- E. Assess operational costs and devise cost saving strategies
- F. Analyze rates of medical services
- G. Analyze rate/volume of service
- H. Market service analysis
- I. Identify growth and service expansion opportunities

■ HOSPITAL PRODUCTIVITY

Productivity consultation includes an assessment of current staffing levels using benchmarking methodologies; as well as, how they relate to work volume and operational workload.

- A. Staff utilization review
- B. Analyze functional and operational workload on staffing requirements
- C. Streamline work processes
- D. Monitor staff performance
- E. Reduce the cost of service delivery
- F. Devise action plans aiming at improving productivity
- G. Devise performance improvement strategies

Our Services

HOSPITAL EFFICIENCY

We devise healthcare & operational strategies targeted at reducing the overall operational costs and improving efficiency without compromising the quality of medical care:

- A. Assess current operational performance
- B. Revise financial statements & identify critical areas
- C. Assess staffing levels and workforce productivity
- D. Staff training and orientation
- E. Assess workflow and volume trends
- F. Revise work procedures and work systems
- G. Devise performance improvement action plans
- H. Management & leadership training
- I. Devise effective reporting system

COST REDUCTION

We utilize our expertise in this domain for improving the efficiency and productivity of operational services and reducing overall costs:

- A. Streamline costs and hospital functions efficiently
- B. Devise cost reduction strategies
- C. Implement innovative growth strategies
- D. Review operational costs by service department
- E. Implement cost-saving plans
- F. Assess material management costs

HOSPITAL STRATEGIC PLANNING

The strategic planning services include:

- A. Strategic planning and execution
- B. Competitive strategy
- C. Project Management planning
- D. Organization wide design and restructuring
- E. Business and financial planning
- F. Market and environmental assessments
- G. Demand forecasting and resource development
- H. Scenario-based planning



Our Services

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PROJECT & HEALTHCARE MANAGEMENT

- A. Provide training & staff development
- B. Customized operations management that suits the client's needs
- C. Change management
- D. Identify & implement strategies for optimizing productivity
- E. Develop driven action plans for optimizing performance
- F. Assess performance of departments & assist them to achieve operational efficiency
- G. Devise strategies that help hospitals to achieve competitive edge in the marketplace
- H. Improve financial accountability and well-being of the organization

NURSING / CLINICAL UNITS

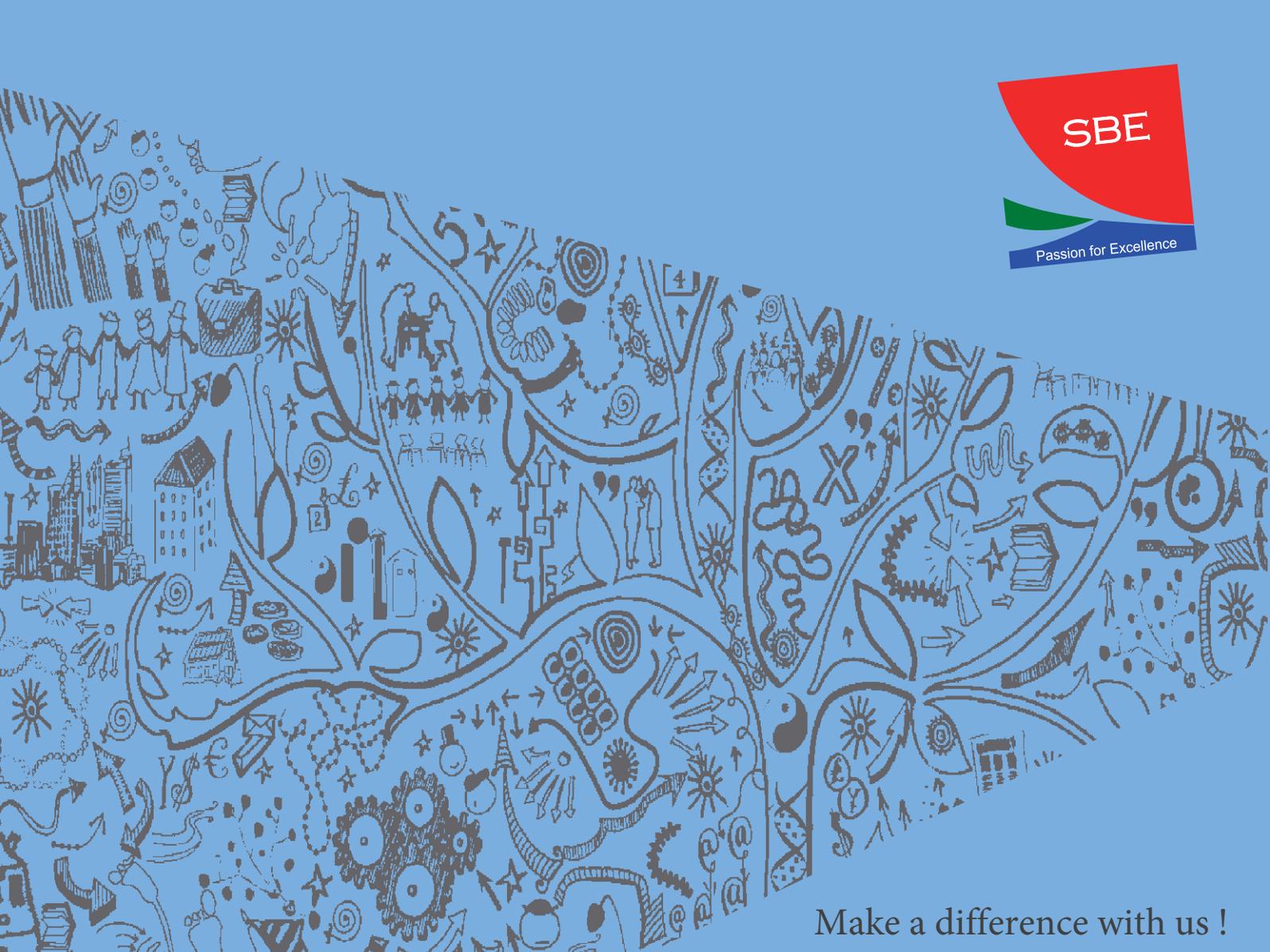
We provide tailor made, cost-effective remedies, and action oriented strategies with the objective of improving patient service and enhancing the level of patient care:

- A. Assessment of nursing/clinical service
- B. Staff workflow & productivity management
- C. Staff credentials and critical care license
- D. Patient flow and bed management
- E. Nursing & clinical standards of practice
- F. Clinical / Nursing policies & procedures

MATERIALS MANAGEMENT

We help healthcare organizations to establish and maintain an efficient supply-chain system targeted at reducing purchasing costs and enhancing efficiency:

- A. Inventory management & control
- B. Devising procurement systems
- C. Reducing the overall materials management costs
- D. Standardizing the purchasing practice
- E. Optimizing the efficiency of materials management
- F. Ensuring inventory levels are appropriate
- G. Developing materials management policies & procedures
- H. Monitoring consumption level by cost center



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Make a difference with us !

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